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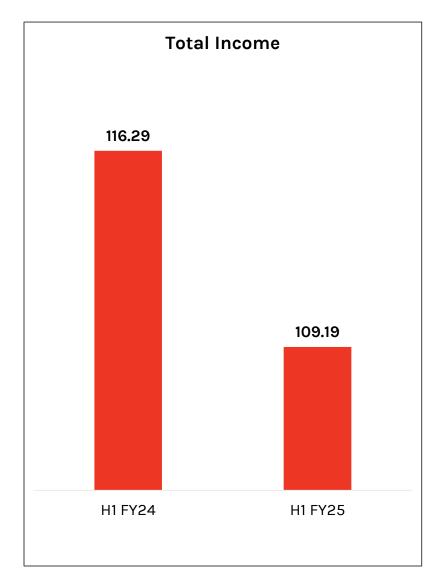
These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks.

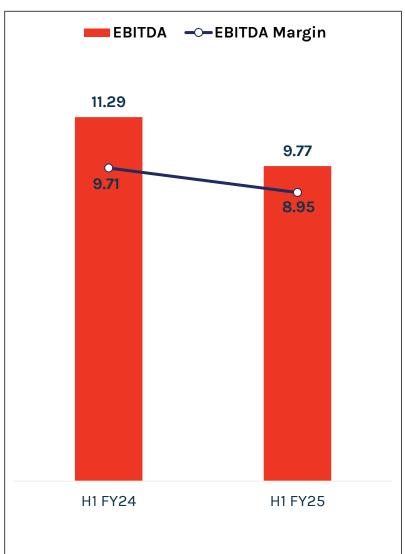
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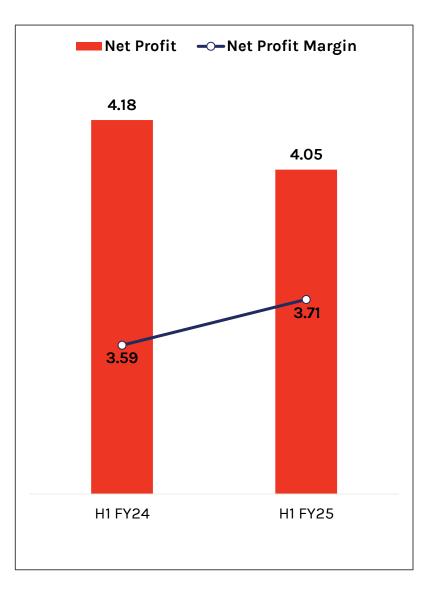


H1 FY25 Key Financial Highlights









All Amount In ₹ Cr & Margins In %

H1 FY25 Financial Highlight



			In ₹ Cr
Particular	H1 FY25	H1 FY24	Y-o-Y
Revenues	109.09	115.50	
Other Income	0.11	0.79	
Total Income	109.19	116.29	-6.10%
Raw Material Costs	93.60	98.36	
Employee Costs	1.44	1.53	
Other Expenses	4.38	5.12	
Total Expenditure	99.42	105.00	
EBITDA	9.77	11.29	-13.42%
Finance Costs	2.82	2.98	
Depreciation	1.05	2.09	
PBT	5.91	6.22	-5.02%
Tax	1.86	2.04	
Net Profit	4.05	4.18	-3.10%
EPS	2.85	2.94	-3.09%

H1 FY25 Operational Highlights







The Company Got Officially Registered As A Supplier To The Ordnance Factory Board

- Specific provision of Guns and Shell Factory items
 - Valid for five years with automatic renewal

In September 2024, The company won its initial order with Ordinance Factory Board, Kolkata

In August 2024, company successfully registered the 4 acres of land in Modinagar, Ghaziabad

- The land is on the outskirts of the city (25 KM away from current facilities)
- The land area is around 18,300 sq. yd
- Will be used for consolidation of two plants and further expansion.

The new facility will provide ample space to accommodate MFL's growth strategy over the next 5-7 years



Company Overview





Originating in 1988, Maiden Forgings Limited (MFL) embarked on its journey long before its official establishment in 2005.

With a wealth of over 35 years of experience, MFL has been a pioneer in the manufacturing of a diverse range of Bright Steel bars and wires, placing a growing emphasis on value addition and specialized products.

Boasting a state-of-the-art in-house facility encompassing testing, pickling, and annealing, the company underscores its dedication to quality and innovation. MFL has emerged as a domestic industry leader, consistently providing innovative solutions to its valued customers.



MISSION

To engage in a collaborative effort with our Customers, Employees & Suppliers to boost Quality & Productivity of our machines and enhance Customer Satisfaction.



VISION

To become a global brand recognized for manufacturing 'Excellence', and to be the first choice of customers requiring 'Super Precision' machines tools.



Corporate Philosophy

Creating mutually beneficial long-term relationships with customers, suppliers, employees and all other stakeholders.

KEY FACTS



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Manufacturing Units & Location



53,000 MTPA

Manufacturing Unit Capacity & Size





450+

Global Relationships customers

FY24

₹ 236.10 Cr

REVENUE

₹ 24.07 Cr

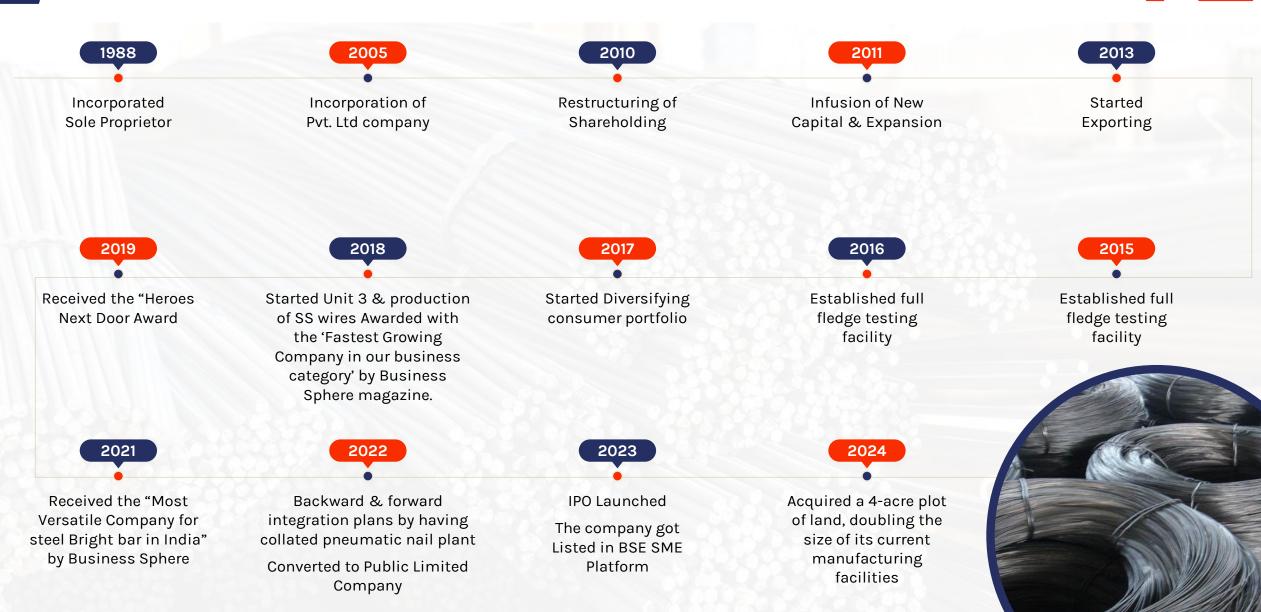
EBITDA

₹ 9.72 Cr

PAT

Key Milestones







Management Team





Mrs Nivedita Garg

(Chairman & Director)

- Mrs. Nivedita Garg, a Delhi University postgraduate, has been with the company since 2015.
- She leads Planning and Administration in the HR Department, actively resolving employee issues and grievances.



Mr Nishant Garg

(Managing Director)

- Mr. Nishant Garg, an MBA graduate from Amity University, joined the company in 2011.
- With a strong international and domestic network,
- He now heads the Marketing Department, leveraging leadership and experience from the Senior Management Team to enhance exports.



Urvi Agarwal

(Independent Director)

- Urvi Agarwal is a Software Engineer by academic qualification and a Motivational Speaker by profession.
- Serves as an Independent Director at Maiden Forgings Ltd. She is also the founder of Media 29
- Consulting on media, branding, and digital marketing for high-end brands, professionals, and celebrities.



Mr. Raj Kumar Mittal

(Independent Director)

- Mr. Raj Kumar Mittal, a
 B.Tech Civil Engineer from
 Zakir Hussain College of
 Engineering and
 Technology.
- Following his voluntary retirement from DDA, he served as President of Projects at Wig Brothers Construction Private Limited until 2016.
- He is now a renowned project construction consultant across India.



Mr. Abhilash Rastogi

(Independent Director)

- Mr. Abhilash Rastogi is a B.Tech in Electronics and Communication according to his academic background.
- By profession, Mr. Abhilash is an entrepreneur with his major business set up in Electrical Tradings in Delhi NCR.

Management Team





Mr. Sanjay Bhattacharya

(COO)

- Mr. Sanjay Bhattacharya, a post-graduate from FMS Delhi, has served in management roles at Telco and Escort for 30 years.
- Currently, he heads
 Marketing & Operations at
 the company and is a guest
 lecturer at top management
 institutions.
- His expertise in physical chemistry and metallurgy enriches his role as COO of Maiden Forgings Pvt Ltd.



Prachla Garg

(CFO)

- Prachla Garg is a Post-Graduate in Accounting and Finance and has been a part of various SMEs in her early career days.
- She has been an integral part of the company
- Team for the past 20 years and has delivered her work in relation to finance for customers, suppliers, and stakeholders in the most efficient manner.



Mr. Mayank Govil

(Marketing Head)

- Mr. Mayank Govil, a
 Marketing graduate from
 Delhi University, has
 advanced in his 10-year
 career at The company from
 back-office marketing to
 become the current
 Marketing Head.
- Known for his dynamism, youth, and innovative ideas, he benefits from the guidance of the senior management team.



Mr. Manish Mittal

(Liaison Officer)

- Mr. Manish Mittal brings over 30 years of liaison experience to the company, where he has worked for over a decade.
- An entrepreneur with diverse interests in manufacturing units for furnishing cloth, handlooms, and soaps.
- He plays a crucial role in managing relationships with bankers, certification bodies, and government departments.



Mr. Neeraj Naman

(Business Strategy & Development Head)

- Mr. Neeraj Naman, is an MBA in Finance and Marketing from Amity University, Noida, brings over 10 years of experience in the BFSI sector, having worked with leading institutions like Kotak Mahindra Bank, Yes Bank, and HDFC Bank.
- He has recently forayed in to the world of entrepreneurship and is currently looking after Business Strategy and Development at MFL.

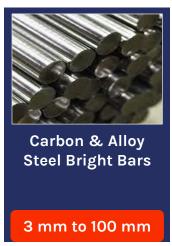


Product Mix



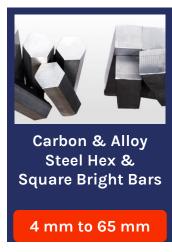
MFL offers a diverse range of products, from 0.19mm to 100mm, in various steel grades and shapes, making it one of India's few manufacturing facilities with such variety. Also company is expanding its portfolio to include induction wire manufacturing.



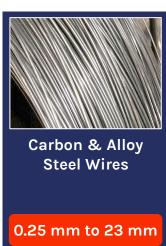












Application

- o Automobile Industries
- Machining Equipment
- Fasteners
- Machining Tools
- o Heavy Engineering
- Textile Industries

- Chemical Industry
- o Plumbing
- Oil & Gas Industry
- Water Supply Systems
- o Paper & Pulp Industry
- Power Plant

- Fabrication Industry
- General Purpose Applications
- Food Processing Industry
- Structural Pipe
- Heat Exchangers
- Mining Process

- o Electric Pumps And Electric Motors
- Railway Engines And Coaches
- Army And Defense Sector
- Agricultural Sector
- Sports And Health Equipment
- Cold Headed Components

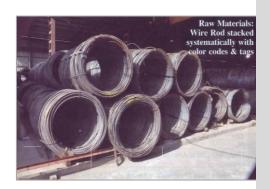
State-of-the-art Manufacturing Facilities



Three Strategically Located State-of-the-art Manufacturing Facilities







The current infrastructure facility is serving more than 450 diversified client.





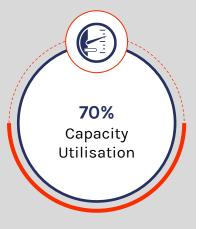


The facility is equipped with modern machinery and an in-house quality testing lab









Efficiency Gains From Plant Consolidation



Cost Savings Overview



Minimum Monthly Saving of ₹ 25,00,000



~ Annual Saving of ₹ 2,50,00,000



Direct contribution to the bottom line, enhancing overall profitability.

Operational Efficiencies



Streamlined Operations
Improved workflows due to
centralized operations.



Administrative Improvements
Reduced overhead costs with
consolidated management.



Financial Efficiencies

Better allocation of resources leading to optimized spending.

Sustainability Initiative



Solar Plant Installation
Planned to cover 50% of electricity
requirements.

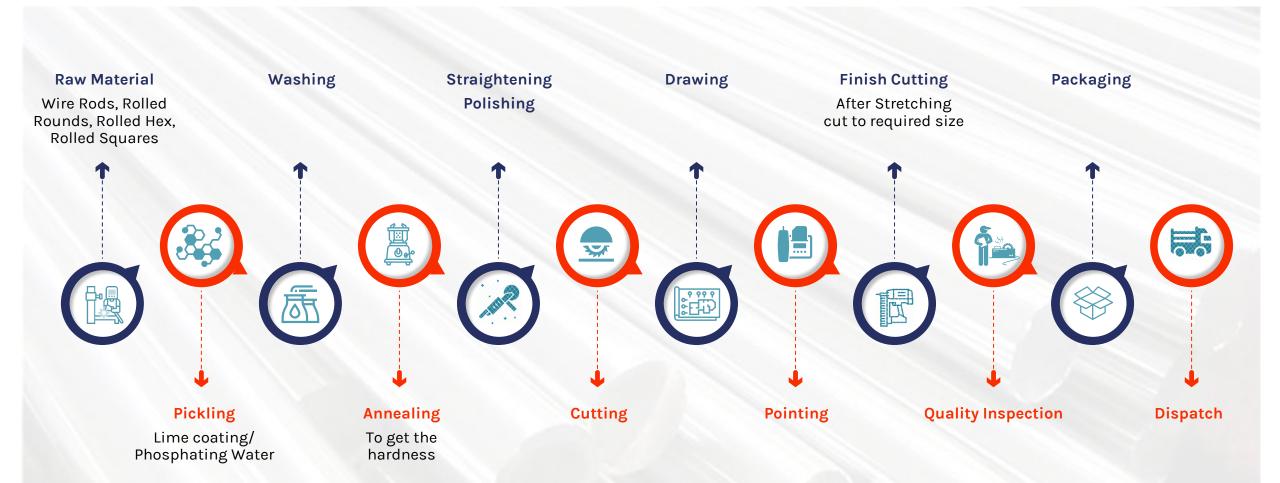


Cost Efficiency

Anticipated reductions in energy costs, benefiting the company in both the short and long term.

Manufacturing Process





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Key Differentiators





The Company produces and delivers Carbon & Alloy steel products within 48 hours of receiving the orders, whereas, the general industry standard is of 1 week's delivery minimum.



Firm commitment for deliveries

This strategy gives MFL an unbeatable customer loyalty, as the customer doesn't have to be scared of losses due to production halts due to raw material shortage as well as reduces their inventory costs.



Quality Consistency

With the fastest delivery system and a return rate of less than 1% due to rigorous quality checks, our management's weekly oversight has established as a reliable brand in the market.



Single Window Service

Customers get all requirements of Bright products of steel under one roof for their machining, fabrication, or any other steel needs.

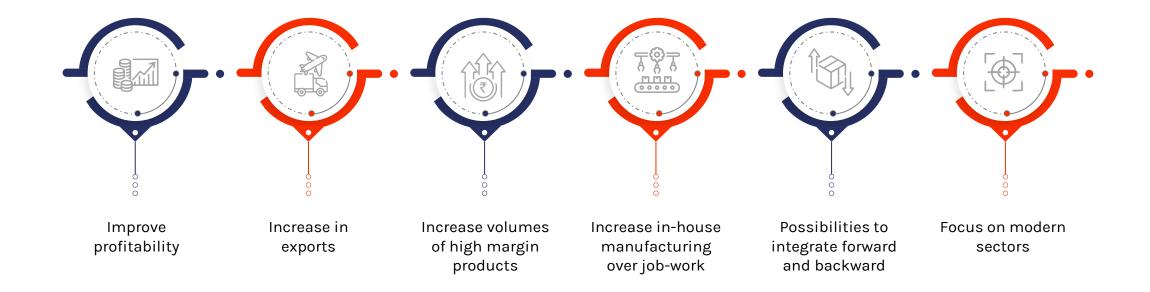
Strategic Focus on Value Added Products

DIVERSIFYING PRODUCT PORTFOLIO

Plastic Coil Pneumatic Nails and Wire Welded Coil Nails

The project aims to produce plastic, paper, and wire collated nails for the global construction industry, with 95% for export. These nails are used in pneumatic nail guns to reduce labor costs and speed up construction. Since FY 2021-22, the company has been exporting pneumatic nails, initially manufactured through job work. Confident in the project, they invested ₹ 8 crores from internal accruals to establish an in-house plant with a 250 TPM capacity.

The company plans forward integration into "Specialty Steel" for import substitution in India and to develop strong export markets, aiming for sustainable business growth and improved margins.



Diversified Industry Focus





Huge variety of manufacturers ranging from fasteners, nut bolts, wire ropes, filters, machineries, mechanical motors, plant manufacturers, PEB shed manufacturers, etc.



All the tier two and tier three vendors to the auto sector. It includes all three sub section that is 2wheeler, 4-wheeler and heavy vehicle industry



Lock manufacturers, wire mesh manufacturer, bolts manufacturers, door locks manufacturers, etc.



Manufacturers and exporters of wrought iron furniture, modular kitchen equipment and cupboards, bar stools, and other handicraft kind of items.



Unorganized sector for which the applications are not fixed either they are manufacturing small components, or trading products as it is.

Strategic Entry Into B2G & Defense Sectors





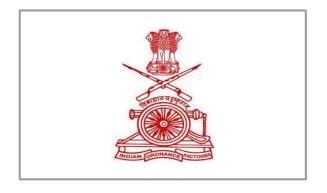
A Strong Hold On Top Tier Auto & Engineering Suppliers

















Maiden Forgings Limited has strong partnerships with Tier 1 suppliers to leading automotive manufacturers, including Hero Motocorp, Bajaj, Maruti, Honda, and BMW. The company also supplies to Tier 1 and Tier 2 suppliers for renowned engineering and consumer goods brands such as USHA, TTK, Prestige, and Hawkins, serving both domestic and international markets.

Fueling Growth With Strategic Partnerships





Over the past two years, MFL has exported 6-8% of its products to premium markets in the USA and Europe, with all sales made on an advance payment basis.

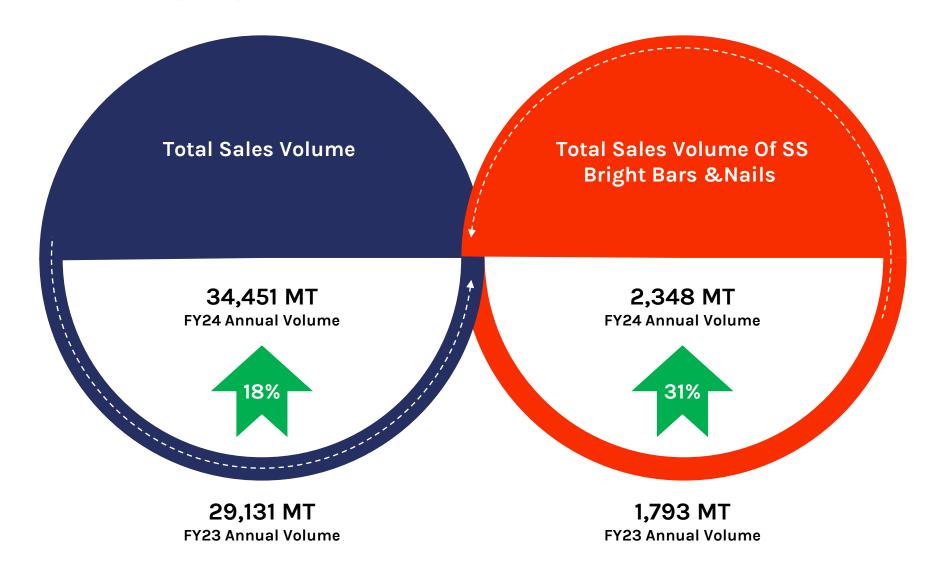
At the end of 2023, following its IPO, MFL added a **NASDAQ top 100 Global Fortune 500 company** to its client list.

With the upcoming plant facility, MFL has 2-3 more high-level customers in the pipeline, with approvals expected to be smooth.

The Fortune 500 company has shown interest in MFL's entire product range, strengthening their partnership. With a global network of warehouses and over \$8 billion in revenue last year, this client represents a significant growth opportunity for MFL.

FY24 Business Highlight





Added more than **40** customers in the financial year, while retaining almost all the customers from yesteryear. Also, increased the volumes with even the existing customers.



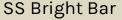
Strategic Focus Areas For Future Growth



Higher Margin Product Lines

SS product value is 4x that of carbon/alloy steel products







SS Nails



Brand Creation Initiatives

Diverse Market Presence in B2B, B2C, and B2G segments across India & international markets.

Extensive network with online and offline market availability.

Targeted branding activities to enhance product visibility, quality, and establish premium pricing.

Strengthen brand equity, enabling sustainable long-term growth.

These Product have Achieved 21% volume increase in FY24

Enhancing Value With Forward Integration & Digital Transformation



Forward Integration for Higher Margins

High-Demand Products







CNC-made bolts

Forward integration allows cost-effective production, expanding topline growth and driving higher profits.

Rapidly increasing demand with limited quality producers, creating an advantageous position for MFL.

Digital & E-Commerce Expansion

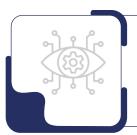
- The company Recently entered in Amazon India with the launch of coil nails and plans to extend reach to Amazon US, UK, and other networks.
- MFL is Developing a B2B platform to streamline sales and extend MFL's supply chain.
- Opportunity to expand product offerings by introducing high-margin finished goods from third-party manufacturers, post-inspection, under the MFL brand, thereby boosting revenue and extending the product range.



Strategic Initiatives for the Future



Planning for supply chain innovation



Planning to wok on brand visibility through digital marketing



Branding company's product



Developing a distribution network in pan India



Enter into B2C market
Through nail production



Planning to work on global alliances



Key Investment Rational



Strong Financial Growth

 Maiden Forgings has demonstrated consistent revenue growth, with FY24 seeing a 7.3% increase in total income and an 18% rise in total sales volume, driven by high-margin products like stainless steel bright bars.



Entry into B2G Sector

 The company's successful registration with the Ordnance Factory Board and its first government order highlight significant potential in sectors such as defense, railways, and aerospace, positioning it for future growth.



Operational Efficiency & Expansion

 The acquisition of new land for plant consolidation is expected to deliver operational synergies, cost savings of ₹2.5 crore annually, and a focus on sustainability through the installation of a solar plant.



Strong Client Relationships

Maiden Forgings
 continues to expand its
 client base, adding over 40
 new clients in FY24, while
 strengthening ties with
 major global players,
 including a Fortune 500
 company listed on
 NASDAQ.



Global Market Penetration

 With exports to highvalue markets like the US and Europe, contributing 6-8% of production, and plans for warehousing abroad, the company is well-positioned for international expansion and higher-margin product growth.





Presence & Network

- The Business is more than 3 decade old and have a relationships with buyers and sellers across the globe.
- The Company has network of more than 450 customers



Infrastructure

- The company has 3 owned manufacturing plant in, Ghaziabad.
- The company has annual manufacturing capacity of 50,000 MT
- Expanding through forward integration and value add products



Promoters & Team

- Visionary promoters with perfect mix of experience & Dynamism
- Cumulative experience of more than 40 years
- Strong & professional team





Steel Industry Overview



Growing investment



Strategic alliances



Entry of international companies



Increased emphasis on technological innovations



Vehicle Scrappage Policy to reduce steel prices

STRONG GROWTH OPPORTUNITIES

Steel demand from the automotive sector is expected to increase due to rise in the demand for automobiles.

Consumption of steel by India's infrastructure segment is expected to increase to 11% by FY26.

The new Vehicle Scrappage policy will help in reducing steel prices as the policy enables recycling of materials used in old vehicles.

About 158 lakh metric tonnes of steel are likely to be consumed in the construction of houses sanctioned under the Pradhan Mantri Awas Yojana (Urban) The Smart Cities' Affordable Housing and industrial corridors are a few government intitivates to boost the steel industry

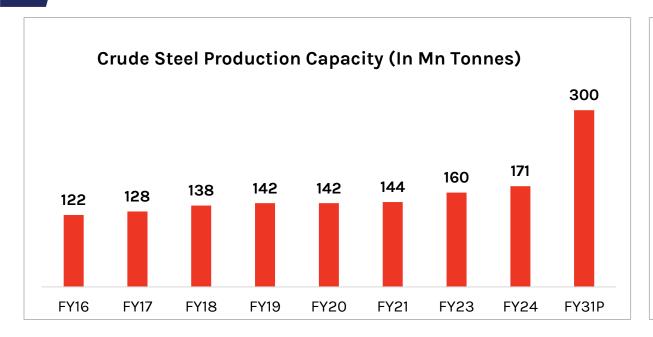
Demand for steel from different sectors will drive this industry.

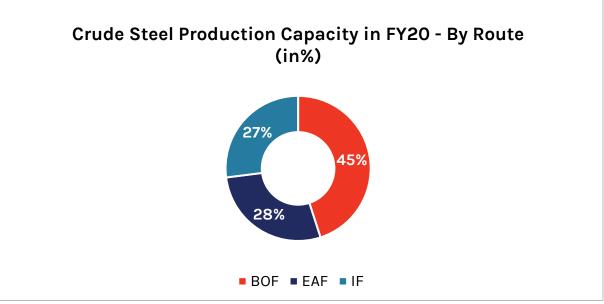
Source: Ministry of Steel, News Sources, DPIIT

Source: World Steel Association, Ministry of Steel, News Articles

Steel Production Capacity Has Expanded Rapidly







In the past 10–12 years, India's steel sector has expanded significantly. Production has increased by 75% since 2008, while domestic steel demand has increased by almost 80%.

India is the world's second-largest producer of crude steel, with an output of 125.32 MT of crude steel and finished steel production of 121.29 MT in FY23.

BF-BOF route is expected to contribute 65% of the capacity, while the remaining 35% is expected to come from EAF & IF routes.

Expansion of production capacity to 300 MT will translate into additional investment of ₹ 10 lakh crore (US\$ 156.08 billion) by 2030-31.

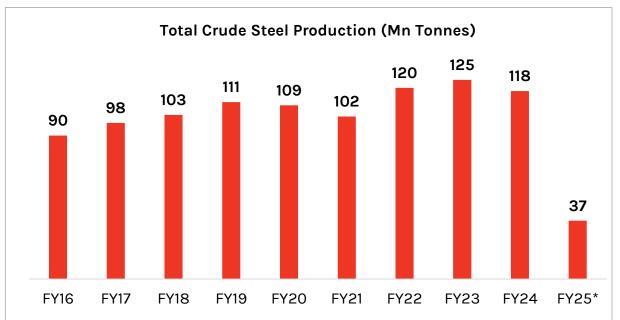
Steel companies are looking to restart expansion projects on the back of surging steel process with a capacity addition of 29 MT.

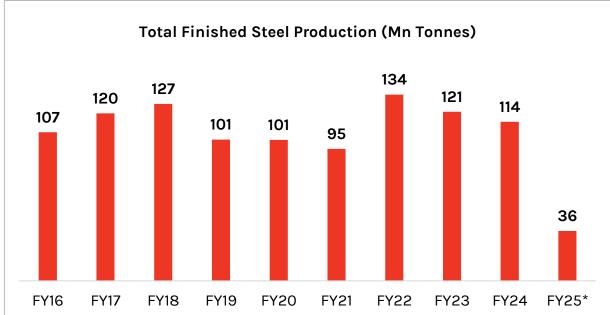
Note: P - Projection, BF-BOF - Blast Furnace-Blast Oxygen Furnace, EAF - Electric Arc Furnace, IF - Induction Furnace, MT- million tonnes

Source: Ministry of Steel, IBEF Joint Plant Committee, News Articles, World Steel Association, CARE Ratings

Steel Production In India Has Been Growing At A Fast Pace







In FY24, the production of crude steel and finished steel stood at 143.6 MT and 138.5 MT, respectively. In FY25 (April to June), the production of crude steel stood at 36.6 MT and finished steel stood at 35.8 MT.

India's finished steel consumption stood at 119.17 MT in FY23 and 112 MT in FY24 (until January 2024).

To support MSMEs, the government has reduced customs duty on stainless steel to 7.5%.

Steel production is set to exceed 300 million tonnes by 2030-31. Crude steel output will reach 255 million tonnes at 85% capacity, producing 230 million tonnes of finished steel. With 24 million tonnes expected in net exports, consumption will hit 206 million tonnes.

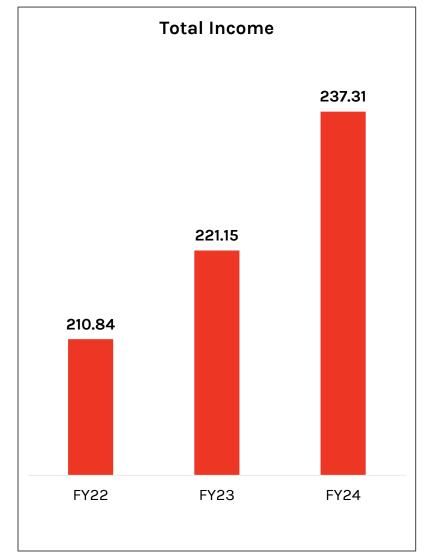
Notes: FY - Indian Financial Year (April - March), MT - Million Tonnes

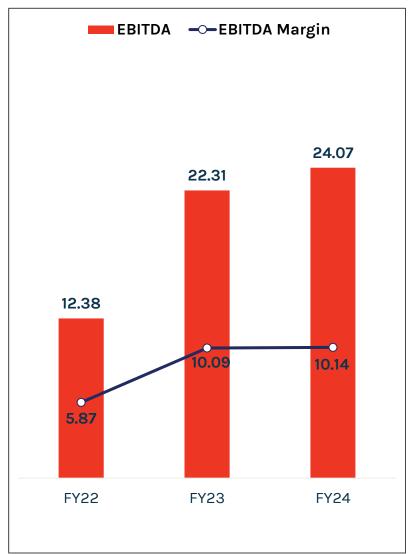
Source: Ministry of Steel, IBEF, Joint Plant Committee, News Articles, World Steel Association, CARE Ratings

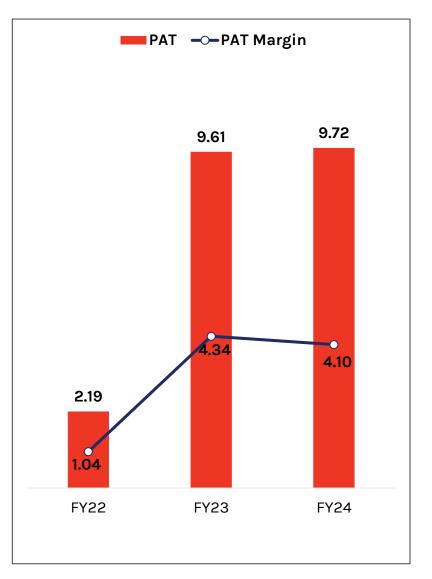


Key Financial Highlights









All Amount In ₹ Cr & Margins In %

Profit & Loss Statement



			In ₹ Ci
Particular	FY24	FY23	FY22
Revenues	236.10	220.82	210.51
Other Income	1.21	0.33	0.33
Total Income	237.31	221.15	210.84
Raw Material Costs	199.65	185.16	186.45
Employee Costs	2.99	3.13	1.81
Other Expenses	10.60	10.55	10.20
Total Expenditure	213.24	198.85	198.46
EBITDA	24.07	22.31	12.38
Finance Costs	5.91	5.48	5.96
Depreciation	4.45	3.52	3.41
PBT	13.71	13.31	3.02
Tax	3.99	3.70	0.82
PAT	9.72	9.61	2.19
EPS	6.84	9.21	1.54

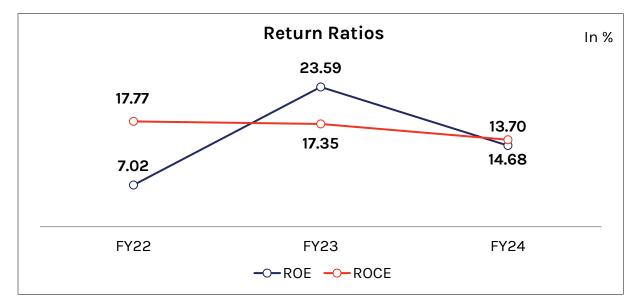
Balance Sheet

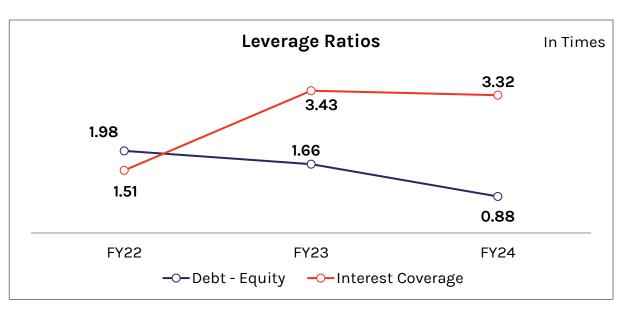


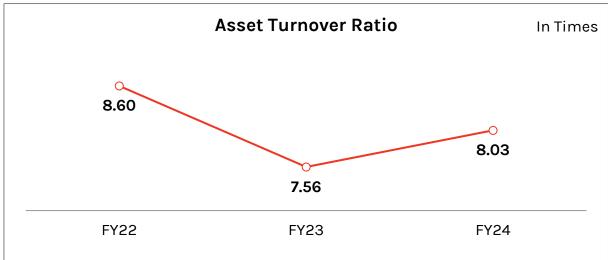
							In ₹ Cr
Equities & Liabilities	FY24	FY23	FY22	Assets	FY24	FY23	FY22
Equity	14.21	10.43	5.21	Non Current Assets			
Reserves	56.75	30.29	25.99	Fixed Assets	29.38	29.21	24.49
Net Worth	70.97	40.72	31.21	Non Current Investments	0.00	0.00	0.00
Non Current Liabilities				Other Non Current Financial Assets	7.22	4.55	4.29
Long-term Borrowing	15.22	17.18	19.27	Other Non Current Assets	0.00	0.73	0.01
Deferred Tax Liabilities	0.49	0.34	0.32	Total Non Current Assets	36.60	34.48	28.79
Other Long Terms Liabilities	0.00	0.00	0.00	Current Assets			
Long Term Provision	0.15	0.23	0.00	Inventories	67.68	50.38	41.43
Total Non - Current Liabilities	15.86	17.75	19.59	Trade Receivables	22.26	24.99	27.15
Current Liabilities							
Short Term Borrowings	47.45	50.36	42.44	Cash & Bank Balance	2.48	3.19	3.00
Trade Payables	9.47	12.65	7.31	Other Current Financial Assets	19.31	13.03	9.67
Other Current Liabilities	1.03	1.65	8.67	Current Tax Assets (Net)	0.00	0.00	0.00
				Other Current Assets	0.28	0.74	0.10
Short Term Provision	3.84	3.68	0.93	Other durient Assets	0.20	0.7 +	0.10
Total Current Liabilities	61.79	68.34	59.34	Total Current Assets	112.01	92.33	81.35
Total Liabilities	148.61	126.81	110.14	Total Assets	148.61	126.81	110.14

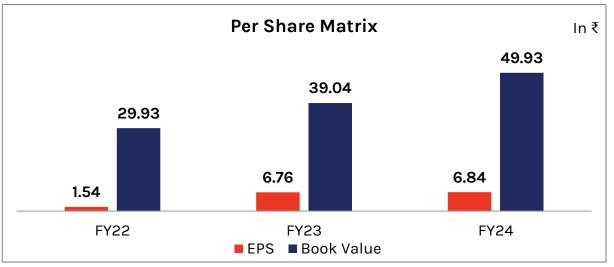
Key Financial Ratios







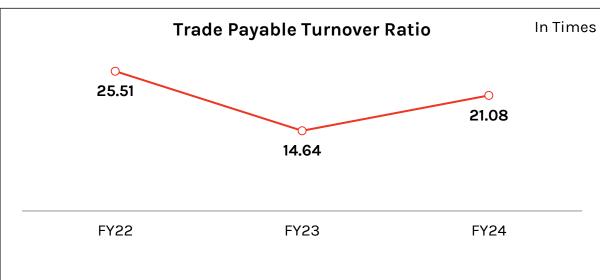


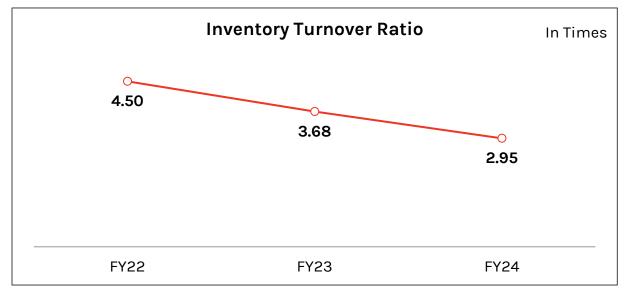


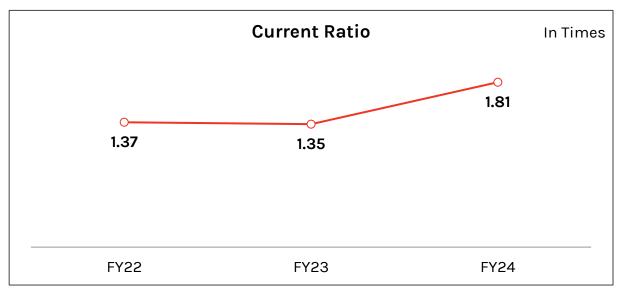
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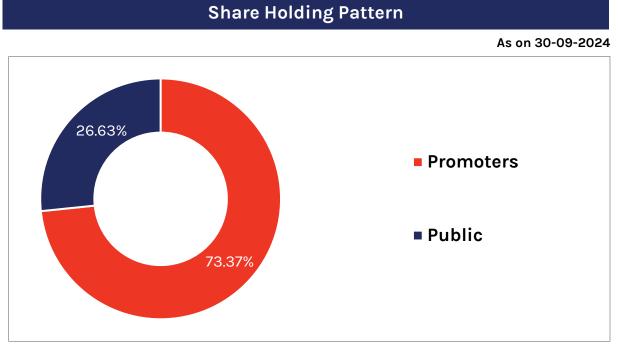




Stock Data



BSE: MAIDEN 543874		
	As on 18-11-2024	
Share Price (₹)	79.00	
Market Capitalization (₹ Cr)	112.27	
No. of Shares Outstanding	1,42,12,000	
Face Value (₹)	10.00	
52 week High-Low (₹)	138.70 - 76.60	



Share Performance From 06th April 2023 Till Date





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Thank You



Maiden Forgings Achieved ₹ 109 Cr Of Total Income In H1 FY25 Demonstrates Resilience Amid Industry Challenges

Mumbai 21st November, 2024 – Maiden Forgings Limited (BSE – 543874), one of the leading manufacturers of wide range of Bright Steel bars and wires from past 35 years has announced its Unaudited Financial Results for the H1 FY25.

H1 FY25 Key Financial Highlights

- Total Income of ₹ 109.19 Cr
- EBITDA of ₹ 9.77 Cr
- EBITDA Margin of 8.95%
- Net Profit of ₹ 4.05 Cr
- Net Profit Margin of 3.71%
- EPS of ₹ 2.85

Commenting on the performance, Mr. Nishant Garg, Managing Director of Maiden Forgings Limited said, "We are pleased to report stable performance during H1 FY25, achieving a total income of ₹ 109.19 Cr and also improving our net profit margin, despite the challenging environment for the steel industry. This resilience underscores our strategic focus on value-added and specialized products, enabling us to maintain steady operational levels even in a subdued market.

Our recent acquisition of 4 acres of land marks a significant step towards consolidating our facilities. This initiative will enhance our manufacturing capacity, streamline operations, and improve cost efficiency through advanced technologies. We are confident that this consolidation, along with our strong operational strategy, positions us well for sustained growth and value creation for our stakeholders in the future."

Key Operational Highlights

Registration as Supplier to Ordinance Factory Board	 The company got registered as Supplier to Ordinance Factor Board for Guns and Shell Factory Items. In September 2024, MFL received its first order from the Ordinance Factory Board, Kolkata 	
Land Acquisition & Facility Consolidation	 Acquired 4 acres of land to consolidate operations and enhance manufacturing capacity The initiative aims to enhance operational efficiency and reduce costs through the adoption of advanced technologies 	
Participation in "Wire & Tube Fair" Düsseldorf	• Company showcased its offerings at the esteemed "Wire & T Fair" in Düsseldorf, Germany, recognized as one of the large events in the industry	

About Maiden Forgings Limited

Maiden Forgings Limited (MFL) has been manufacturing wide range of Bright Steel bars and wires from past 35 years, along with increasing focus on value add & specialized products. The company is a manufacturing Industry having multiple production locations spread around Ghaziabad (National Capital Region), with total production area beyond 1,00,000 square feet.

The company was incorporated in 1988 as a sole proprietorship firm. It became a private limited company in 2005 and a public limited company in 2022.

MFL has complete in-house manufacturing facility including testing & annealing. It has become a domestic leader in the industry, offering reliable customized solutions and constant access to new and cutting-edge solutions to its customers.

For FY24, the Company has reported Total Income of ₹ 237.31 Cr, with EBITDA of ₹ 24.07 Cr & PAT of ₹ 9.72 Cr

Disclaimer

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

For Further Information Please Contact Corporate Communication Advisor



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